



# **Background**

King & Shaxson Asset Management Limited ("KSAM") offers a range of discretionary managed portfolios to its clients. The Product Governance requirements of MiFID II and the Consumer Duty requirements of the FCA aim to ensure that firms which manufacture and distribute financial instruments act in the best interests of investors at all stages of a Product's development and distribution life-cycle. The purpose of this summary is to inform our clients and potential distributors our products target markets, investment objectives, distribution strategy and risks associated with our portfolios.

## **Product Characteristics**

### What is this product?

KSAM's model portfolio service ("MPS") is a:

- Portfolio of funds model portfolio;
- Invested in established funds; providing
- Ethical screening to filter out unethical investments (negative ethical screen);
- Active selection of impact investments (positive ethical screen);
- Asset allocation across number of asset classes:
- Long term investment horizon (10 years)

#### What client needs are met?

KSAM's model portfolio service ("MPS") meets the following needs:

- Subject to the client's investment objectives, provision of growth or income through long-term investment;
- Ability to invest in a socially responsible way;



## **Target Market**

While the MPS solution is available to all client types (Retail, Professional Client and Eligible Counterparties), the primary target market for KSAM's MPS solutions is retail individuals who wish to invest their funds in an ethical manner, taking advantage of the ethical screens utilised by the firm, whilst achieving a return in accordance with their risk appetite. Clients should have taken financial advice prior to investing.

## Who these products are not suitable for:

- Investors that cannot tolerate some risk of loss;
- Investors whose investment objective is a guarantee of capital preservation;
- Investors with a large portfolio value who require active management of capital gains allowances

Please see the individual product assessment below for detailed information

## **Distribution Strategy**

KSAM hosts its MPS on various platforms with distribution of its products to the end client undertaken through Independent Financial Advisers. Our distribution strategy is therefore predicated on distribution via intermediary.

#### Clients with vulnerable characteristics

These products are designed for clients with a range of risk appetites from Defensive to Adventurous, which may include some customers with characteristics of vulnerability or who may experience vulnerability in the future. As our distribution strategy requires an investment adviser, we would work with the adviser to achieve good outcomes for any vulnerable clients. This may include switching to a lower risk MPS model which better caters for the client's needs, providing additional literature or providing additional assistance to the adviser where possible.



# **Individual Portfolio Assessment**

Portfolio	Risk profile	Product description & Investment Objectives	Expected volatility	Target Market	Who is this product suitable for	Risk tolerance and ability to bear loss	Distribution Strategy	Who the product is not suitable for
Defensive	Low	A "Defensive" risk portfolio seeks to provide an enhanced level of capital protection whilst still allowing investors the ability to achieve modest long-term growth (10 years) whilst meeting the majority of investors' ethical concerns.  Whilst the emphasis is on lower volatility and capital preservation, a small amount of risk will be taken to seek a higher return.	Expected annualised volatility:  • 4-7%	Retail clients who have taken financial advice prior to investing.	The portfolio is suitable for risk-averse investors whose financial temperament cannot tolerate variation in performance.	Capital is not guaranteed which means that investors could lose up to 100% of the amount invested.	Distribution via intermediary (independent financial adviser)	This product is not suitable for the following investors:  Those investors that cannot tolerate some risk of loss; or  Those investors whose investment objective is a guarantee of capital preservation.
Cautious	Low	A "Cautious" risk portfolio seeks to provide a high level of capital protection whilst still allowing investors the ability to achieve long-term growth (10 years) whilst meeting the majority of investors' ethical concerns. Whilst the emphasis is on lower volatility and capital preservation, a small amount of risk will be taken to seek a higher return.	Expected annualised volatility: 4-7%	Retail clients who have taken financial advice prior to investing.	The portfolio is suitable for risk-averse investors whose financial temperament cannot tolerate much variation in performance.	Capital is not guaranteed which means that investors could lose up to 100% of the amount invested.	Distribution via intermediary (independent financial adviser)	This product is not suitable for the following investors:  Those investors that cannot tolerate some risk of loss; or  Those investors whose investment objective is a guarantee of capital preservation.
Balanced	Med	A "Balanced" risk portfolio seeks to provide a balance between capital protection and by investing in a diversified portfolio of asset	Expected annualised volatility:  • 5-9%	Retail clients who have taken financial advice prior to investing.	The portfolio is suitable for those whose financial situation can tolerate a moderate	Capital is not guaranteed which means that investors could lose up to 100%	Distribution via intermediary (independent financial adviser)	This product is not suitable for the following investors:



Portfolio	Risk profile	Product description & Investment Objectives	Expected volatility	Target Market	Who is this product suitable for	Risk tolerance and ability to bear loss	Distribution Strategy	Who the product is not suitable for
		classes over the long-term (10 years) whilst meeting the majority of investors' ethical concerns.			level of volatility in performance.	of the amount invested.		<ul> <li>Those investors that cannot tolerate some risk of loss; or</li> <li>Those investors whose investment objective is a guarantee of capital preservation.</li> </ul>
Income	Med	An "Income" portfolio seeks to provide a balance between capital protection and appreciation in a diversified portfolio of assets that have a bias towards income generation whilst meeting the majority of investors' ethical concerns.	Expected annualised volatility:  • 5-9%	Retail clients who have taken financial advice prior to investing.	The portfolio is suitable for those whose financial situation can tolerate a moderate level of volatility in performance.	Capital is not guaranteed which means that investors could lose up to 100% of the amount invested.	Distribution via intermediary (independent financial adviser)	This product is not suitable for the following investors:  Those investors that cannot tolerate some risk of loss; or  Those investors whose investment objective is a guarantee of capital preservation.
Growth	Med- High	A "Growth" risk portfolio seeks to have a higher bias towards capital appreciation over the long term (10 years) whilst meeting the majority of investors' ethical concerns.	Expected annualised volatility:  • 8-13%	Retail clients who have taken financial advice prior to investing.	This portfolio is suitable for those whose financial situation can tolerate a moderate to high level of volatility in performance.	Capital is not guaranteed which means that investors could lose up to 100% of the amount invested.	Distribution via intermediary (independent financial adviser)	This product is not suitable for the following investors:  Those investors that cannot tolerate a moderate to high level of volatility in performance;  Those investors that cannot tolerate some risk of loss; or  Those investors whose investment



Portfolio	Risk profile	Product description & Investment Objectives	Expected volatility	Target Market	Who is this product suitable for	Risk tolerance and ability to bear loss	Distribution Strategy	Who the product is not suitable for
								objective is a guarantee of capital preservation.
Adventurous	High	An "Adventurous" risk portfolio seeks to achieve high returns over the long term (10 years) whilst meeting the majority of investors' ethical concerns	Expected annualised volatility:  • 10-16%	Retail clients who have taken financial advice prior to investing.	This portfolio is suitable for those are prepared to accept a high level of risk and volatility and take a high level of risk with their capital.	Capital is not guaranteed which means that investors could lose up to 100% of the amount invested.	Distribution via intermediary (independent financial adviser)	This product is not suitable for the following investors:  Those investors that cannot tolerate a higher level of volatility in performance;  Those investors that cannot tolerate some risk of loss; or  Those investors whose investment objective is a guarantee of capital preservation.

# **Company Information**

King & Shaxson Asset Management Limited (Reg. No. 3870667) has its registered office at 155 Fenchurch Street, London, EC3M 6AL. The Company is registered in England and Wales and is part of the PhillipCapital Group. King & Shaxson Asset Management Limited (FCA Reg. No. 823315) is authorised and regulated by the Financial Conduct Authority, 12 Endeavour Square, London, E20 1JN.

# **Disclaimer**

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